

# Shipping Expenses Compared

*Vs. Phoenix, Las Vegas, Riverside/San Bernardino, St. George*

## INBOUND SHIPPING COSTS

WEST COAST PORT CITIES OF ORIGIN						
Origin City	Annual Shipments	Kingman, AZ	Phoenix, AZ	Las Vegas, NV	Riverside/Sanbernardino, CA	St. George, UT
Los Angeles, CA	191,800	\$4,835,406	\$6,110,173	\$4,252,526	\$2,557,333	\$7,778,065
Long Beach, CA	175,8200	\$4,515,644	\$5,585,919	\$3,967,906	\$2,344,267	\$7,208,386
Oakland, CA	63,930	\$2,152,821	\$2,834,656	\$1,963,290	\$1,390,584	\$3,136,406
Seattle, WA	52,290	\$2,855,382	\$3,539,497	\$2,560,459	\$2,636,081	\$3,147,250
Tacoma, WA	47,950	\$2,563,407	\$2,285,617	\$2,285,617	\$2,287,615	\$2,841,453
MEXICAN POINTS OF ORIGIN						
Tijuana, Baja	26,640	\$736,596	\$680,652	\$645,221	\$272,918	\$704,575
Mexicali, Baja	26,640	\$583,682	\$449,417	\$680,652	\$934,716	\$736,463
Nogales, Sonora	26,640	\$503,247	\$360,528	\$623,616	\$615,384	\$1,107,691
Cd. Juarez, Chihuahua	26,640	\$1,181,999	\$820,938	\$1,375,832	\$1,589,307	\$1,476,460
Monterrey, Nuevo Leon	26,640	\$2,532,292	\$2,719,507	\$2,718,843	\$3,025,656	\$2,512,205
U.S. POINTS OF ORIGIN						
Boston, MA	33,300	\$3,860,802	\$3,931,010	\$3,939,923	\$4,249,080	\$4,182,769
Charlotte, NC	33,300	\$3,644,369	\$3,712,451	\$3,813,776	\$4,032,852	\$4,215,869
Detroit, MI	33,300	\$3,386,321	\$3,431,232	\$3,405,125	\$3,681,315	\$3,636,826
St. Louis, MO	33,300	\$2,688,309	\$2,744,653	\$2,848,637	\$3,047,616	\$6,084,490
Houston, TX	33,300	\$2,064,367	\$1,909,910	\$2,231,899	\$2,224,174	\$2,624,384
<b>TOTALS</b>	<b>832,480</b>	<b>\$38,104,672</b>	<b>\$41,478,258</b>	<b>\$37,319,321</b>	<b>\$34,348,897</b>	<b>\$48,393,291</b>

## OUTBOUND SHIPPING COSTS

CALIFORNIA MARKETS						
Origin City	Annual Shipments	Kingman, AZ	Phoenix, AZ	Las Vegas, NV	Riverside/Sanbernardino, CA	St. George, UT
Los Angeles, CA	159,840	\$1,910,621	\$2,457,540	\$1,420,658	\$22,131,200	\$1,474,098
San Francisco, CA	79,920	\$1,701,017	\$2,297,700	\$1,460,005	\$1,802,649	\$1,483,282
Riverside/San Bernardino, CA	79,920	\$784,068	\$1,031,501	\$538,181	\$1,065,600	\$563,916
San Diego, CA	39,950	\$578,396	\$568,795	\$465,937	\$532,667	\$475,685
Sacramento, CA	39,950	\$1,804,249	\$1,538,341	\$1,102,380	\$1,291,983	\$1,502,190
WESTERN U.S. MARKETS						
Phoenix, AZ	53,280	\$630,835	\$710,400	\$877,628	\$1,567,764	\$877,202
Seattle, WA	53,280	\$4,088,388	\$4,596,460	\$3,801,297	\$4,577,871	\$3,414,289
Denver, CO	53,280	\$2,866,428	\$2,926,351	\$2,740,261	\$3,915,654	\$2,151,606
Portland, OR	53,280	\$3,101,535	\$3,612,810	\$2,784,875	\$3,487,922	\$2,605,925
Las Vegas, NV	53,280	\$710,400	\$703,651	\$710,400	\$1,063,664	\$710,400
U.S. DISTRIBUTION CENTERS						
New York, NY	33,300	\$4,749,413	\$4,709,386	\$4,895,100	\$5,564,985	\$4,521,671
Atlanta, GA	33,300	\$3,176,043	\$3,114,205	\$3,349,814	\$3,977,796	\$3,122,896
Chicago, IL	33,300	\$2,860,115	\$2,817,180	\$2,856,829	\$3,605,988	\$2,498,366
Memphis, TN	33,300	\$2,398,599	\$2,350,192	\$2,561,769	\$3,195,068	\$2,339,880
Dallas, TX	33,300	\$2,050,192	\$1,920,655	\$2,224,018	\$2,783,913	\$2,001,019
<b>TOTALS</b>	<b>832,480</b>	<b>\$33,410,299</b>	<b>\$35,355,137</b>	<b>\$31,789,153</b>	<b>\$40,564,704</b>	<b>\$29,295,404</b>

Source: LeanDex Oct. 2015, mileage and estimated cost per mile (base plus fuel) Notes: Calculations assume a 30,000 lb. truckload; Shipments to destinations that are less than 150 miles from the point of origin are assumed to cost \$400 per truckload.



“Shelves West is part of American Plastics who operates Injection molding companies across the country. The growing city of Kingman was chosen to facilitate our growing company needs as we have expanded our market to include all 50 states as well as the US territories. We take great pride in calling Kingman our home and look forward to many great years in this wonderful community.”

**Clarence Higgins, Plant Manager Shelves West Kingman Arizona.**

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